The Intranet of Things
It’s easy to believe everything is connected. In fact, many applications and devices are intentionally not connected. And many devices are only intermittently connected:

- High-security business software
- Industrial and medical devices
- Offline field devices
- Devices in difficult operating environments with unreliable connectivity

Disconnected shouldn’t mean left behind and out of sight. You need to understand what software is running on your devices and have an efficient process for providing updates. FlexNet Edge is a smart edge server that brings full update management and data collection capabilities to disconnected devices.

Staying Current: It’s good for you… and your customers
Suppliers can protect your revenue by eliminating licensing and compliance gaps on older software versions. Up-to-date software also has a higher perceived value, boosting customer retention.

For your customers, moving to the latest version reduces support and maintenance costs. It also helps them avoid expensive downtime and data breaches.
With FlexNet Edge you can send entitlement-based updates to disconnected devices, track the progress of delivery and deployment, and know which updates have been applied to each device. All while allowing your customers to maintain their secure device and application environments. They can even create devices groups and set update policies on a group basis.

FlexNet Edge seamlessly connects to FlexNet Operations, checks for updates and sends device data, providing a consolidated view of online and offline device activity.

Centralized Management of All Devices – Connected and Disconnected

With access to actual usage data you can make informed decisions:

- Target the right customers with security updates
- Trigger campaigns to move customers to your latest software release
- Accurately plan for support and maintenance
- Understand the impact of EOL decisions

**20% Revenue leakage from licensing and compliance gaps in older versions**

**$3.6M Average cost of a single data breach**

**$50K – $500K an hour Recovery cost from downtime related to unsupported versions**

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1. 2017 Cost of Data Breach Study: Global Overview, Ponemon Institute
2. Can You Afford the Downtime Caused by Unsupported Software, ArcServe

BECOME A DIGITAL LEADER

Flexera’s solutions help software and IoT companies build and deliver secure products while protecting their IP. We enable them to implement modern and flexible monetization models, drive recurring revenue and increase customer satisfaction.

NEXT STEPS

Webinars, White Papers and more.